



600 Group Plc

Electrox Laser – 17 October 2014

Agenda

08:45	Coffee & welcome	
09:00	Presentation	<i>Nigel Rogers (CEO)</i>
09:30	Q&A	<i>Nigel Rogers Neil Carrick (Group FD) Paul Mincher (MD – Electrox)</i>
09:45	Site tour & demo	<i>Paul Mincher</i>
10:15	Tea/coffee Wrap up discussion	<i>All</i>
10:45	Close	

Investment proposition

- ▶ Experienced board & management team
- ▶ Deep roots, strong brands, proud heritage
- ▶ Broad sector, geographical & FX spread
- ▶ Industry leading margins - cash generative businesses
- ▶ Sound balance sheet, future dividend potential
- ▶ Exposure to dynamic, technology led growth opportunities
- ▶ Ambitious growth plans
- ▶ Investing opportunity?

Board of Directors



Paul Dupee
Chairman, Sept 2011



Nigel Rogers
CEO, Apr 2012



Neil Carrick
Group FD, Oct 2011



Derek Zissman
NXD, Feb 2011



Stephen Ruherford
NXD, Oct 2007

Track record : 2012-2014

- ▶ 6 months to 30 September 2012
 - ▶ Major restructure, non-core disposals, equity issue
 - ▶ Operating break-even, exceptional write-offs

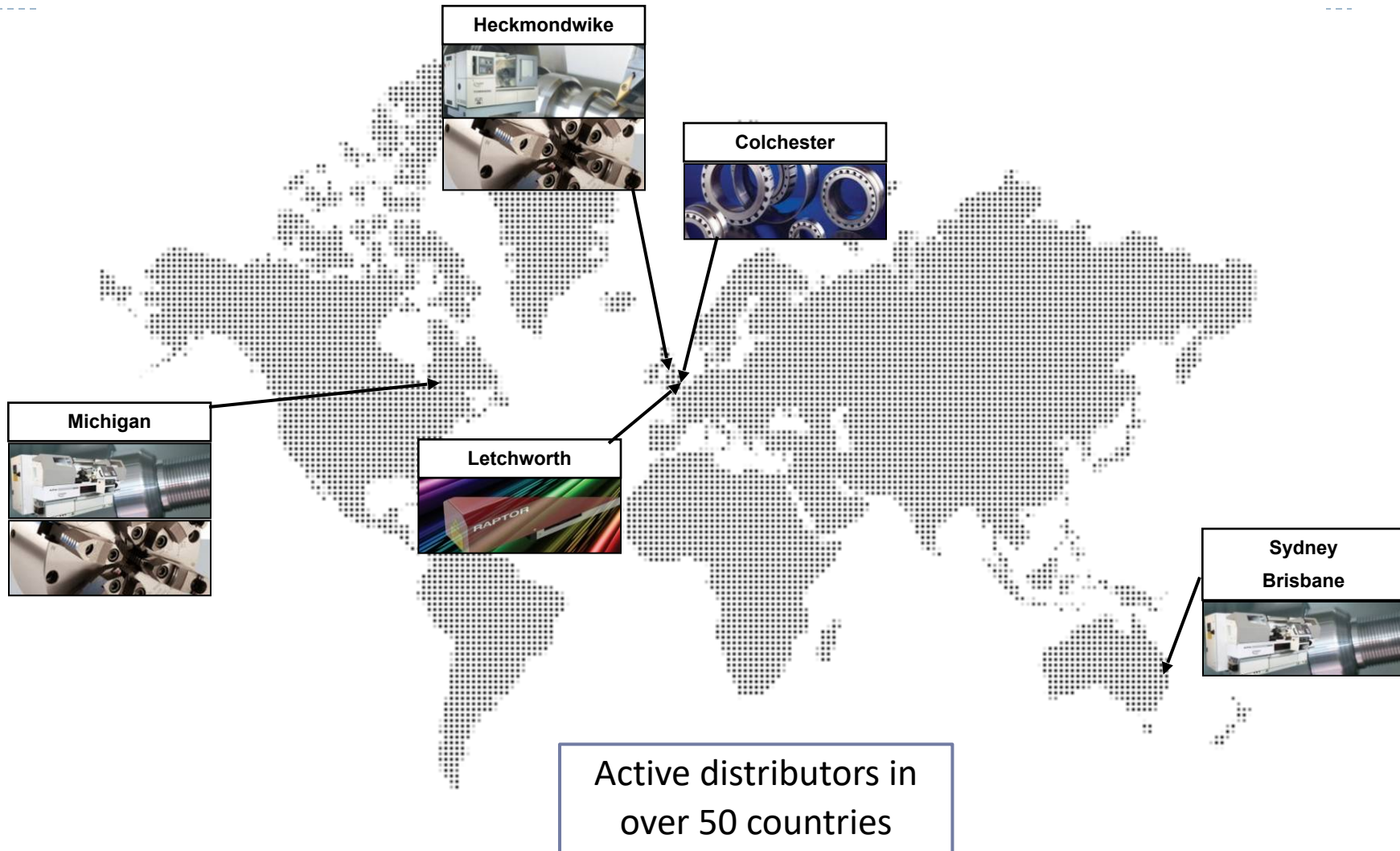
- ▶ 12 months to 31 March 2013
 - ▶ EBIT £1m on £42m revenue, order intake £37m

- ▶ 12 months to 31 March 2014
 - ▶ EBIT £2.35m on £42m revenue, order intake £42m

Group companies



Worldwide locations



Active distributors in
over 50 countries

Colchester lathes - Industry standard for training



Mackay Training Centre,
Queensland, Australia

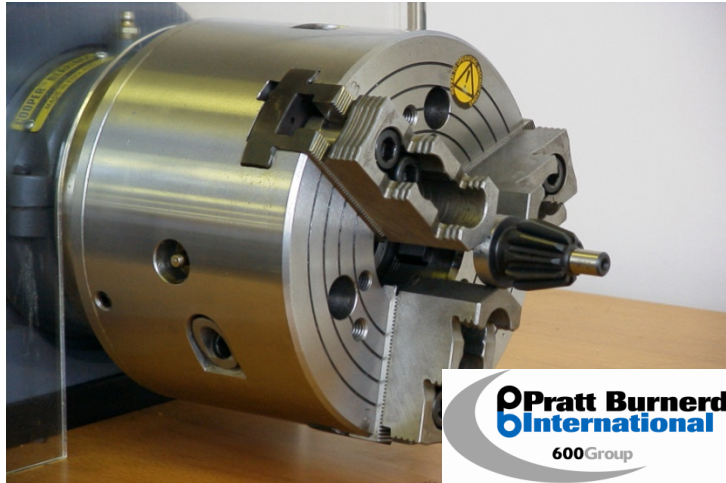
Clausing large swing lathe - Large components for oil & gas



*6 x 1.3 metre Large Swing Lathe,
Installed at Halliburton (Malaysia) by Clausing*

Components – Made in UK

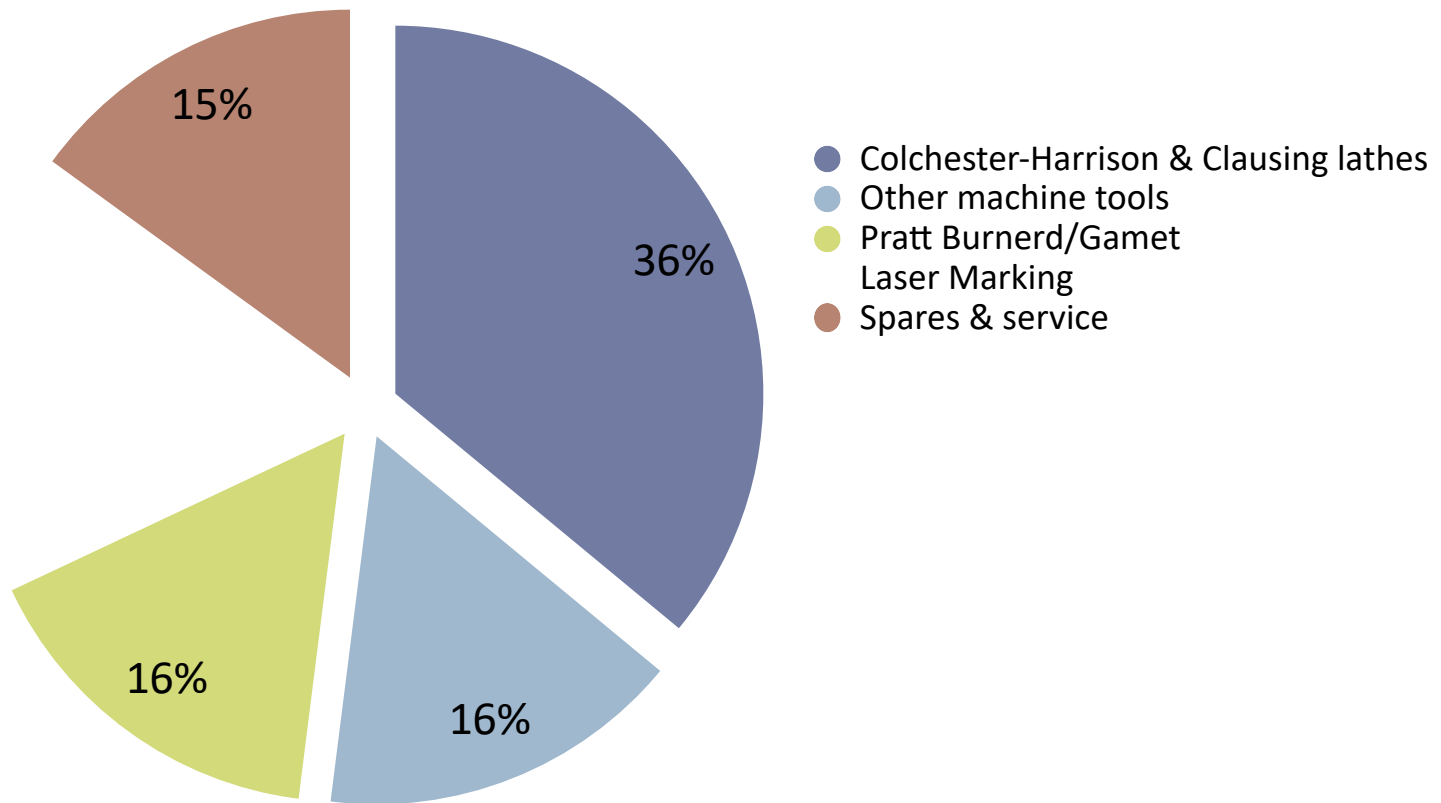
OEM & aftermarket global sales



Machine tools segment



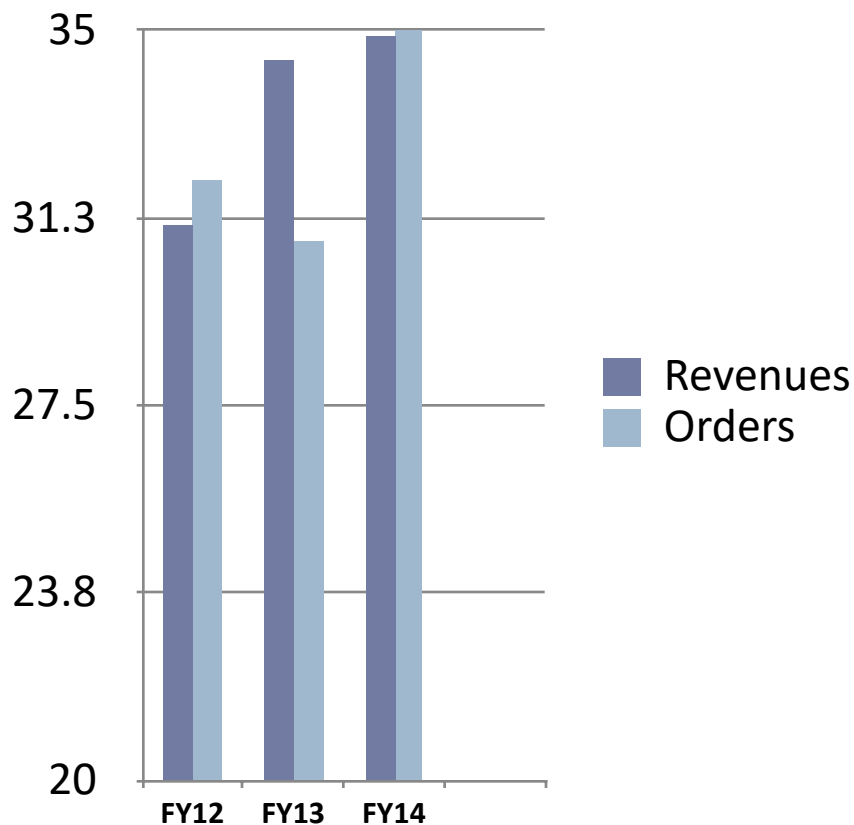
FY14 - % of Group revenue by product category



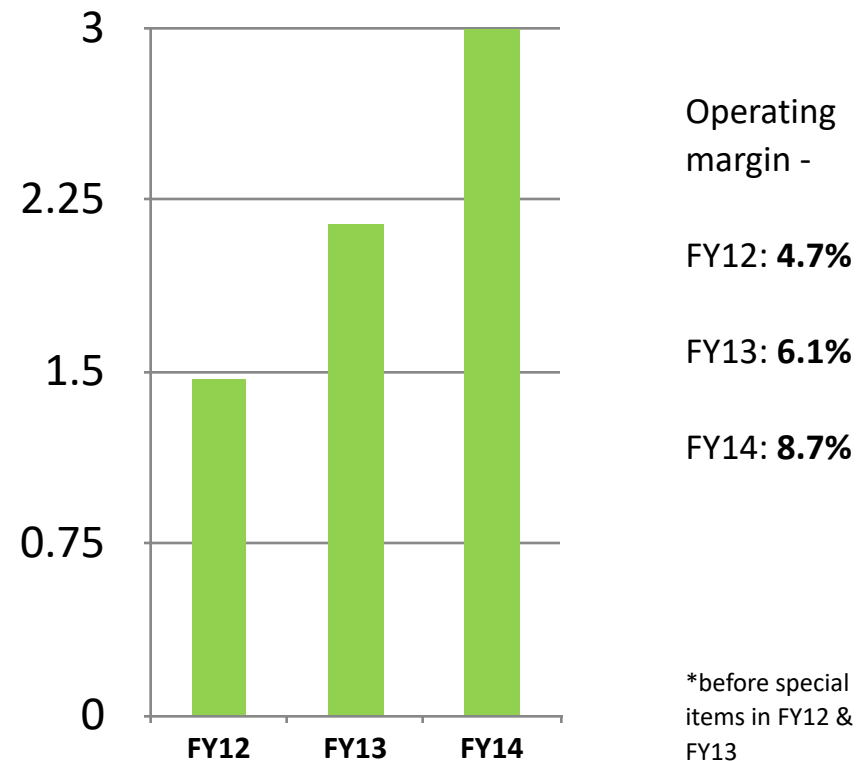
Machine tools segment



Revenues – FY12 to FY14



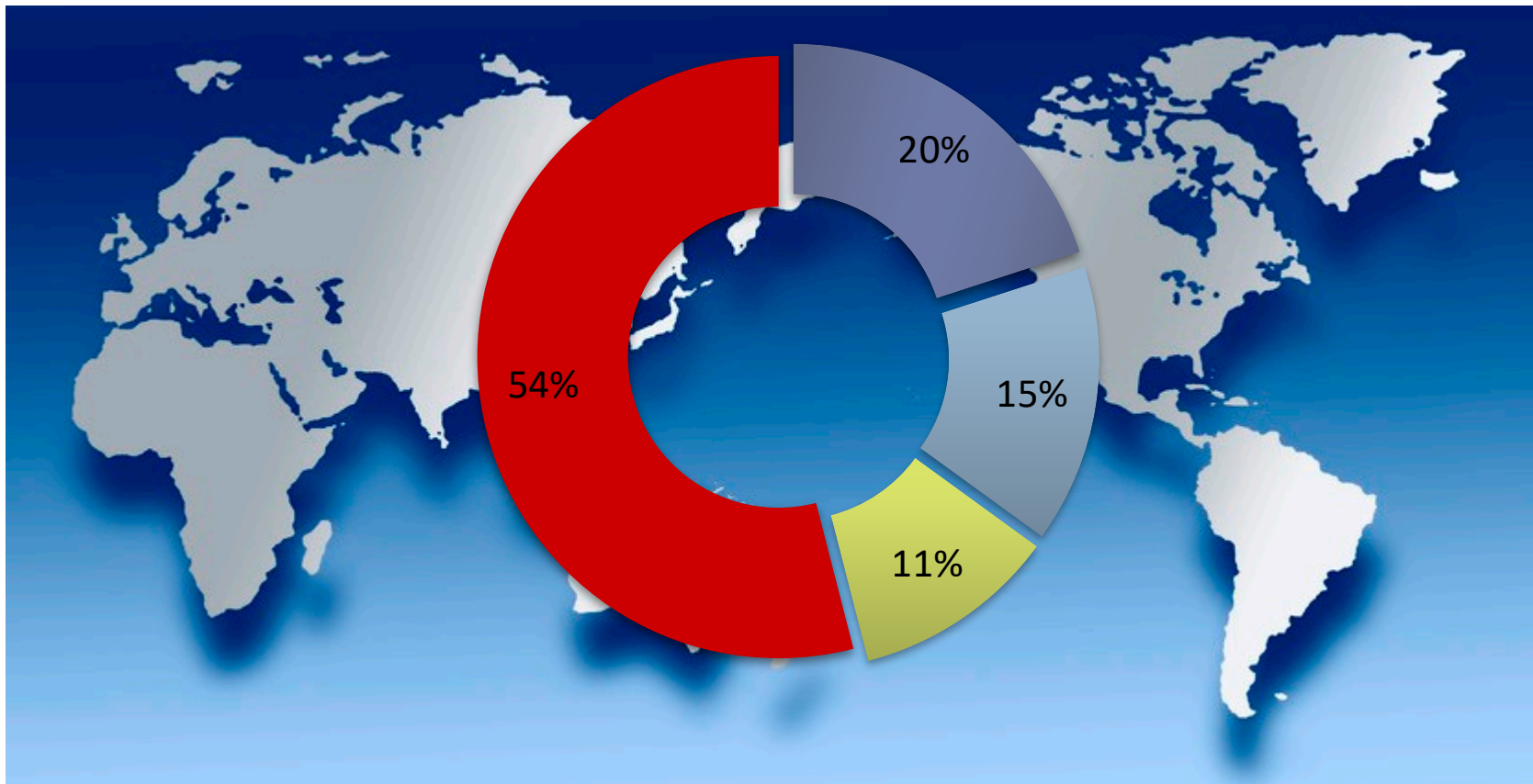
EBIT – FY12 to FY14



Group revenues by destination

FY 14 audited, % of total

● UK
 ● Continental Europe
 ● RoW
 ● North America



Net debt position – 31 March 2014

	Facilities	Utilised	Headroom	Next Review
UK bank	3.47*	2.61	0.86*	June 2014*
Overseas banks	1.98	0.12	1.86	March 2015
Shareholder loan	2.29	2.29	-	August 2015
Total	7.74	5.02	2.72	

* May 14 - Extended UK available facilities to £4.77m and pro-forma headroom to £2.16m, committed to May 2017

Net debt = 1.68 x EBITDA

Gearing = 23.5% of aggregate net assets

Court process underway to restore distributable reserves from share premium to allow for future dividend payments

ProPhotonix Limited

- ▶ Design & manufacture of LED solutions and laser modules
- ▶ Operations in UK, Ireland & US
- ▶ Annual revenues approximately US\$17m
- ▶ Customers across North America, Europe & Pacific Rim
- ▶ Broad selection of industry applications

- ▶ 600 Group acquired 26% holding in share exchange (Aug 2014)
- ▶ Continuing dialogue with PPIX board

Electrox Laser

- ▶ Market drivers

- ▶ Regulation/traceability
- ▶ Environmental
- ▶ Permanence, durability, cosmetics & cost

- ▶ Market growth

- ▶ Market showing consistent 5-10% CAGR (Source: ILS surveys)
- ▶ World market fragmented: Electrox brand well recognised

- ▶ Technology

- ▶ Fibre laser sources continuing to dominate over solid state & CO₂
- ▶ Used across a broad and expanding range of applications and sector

Electrox Laser

- Flexible range of technology and enclosures
- Bench top to fully integrated custom

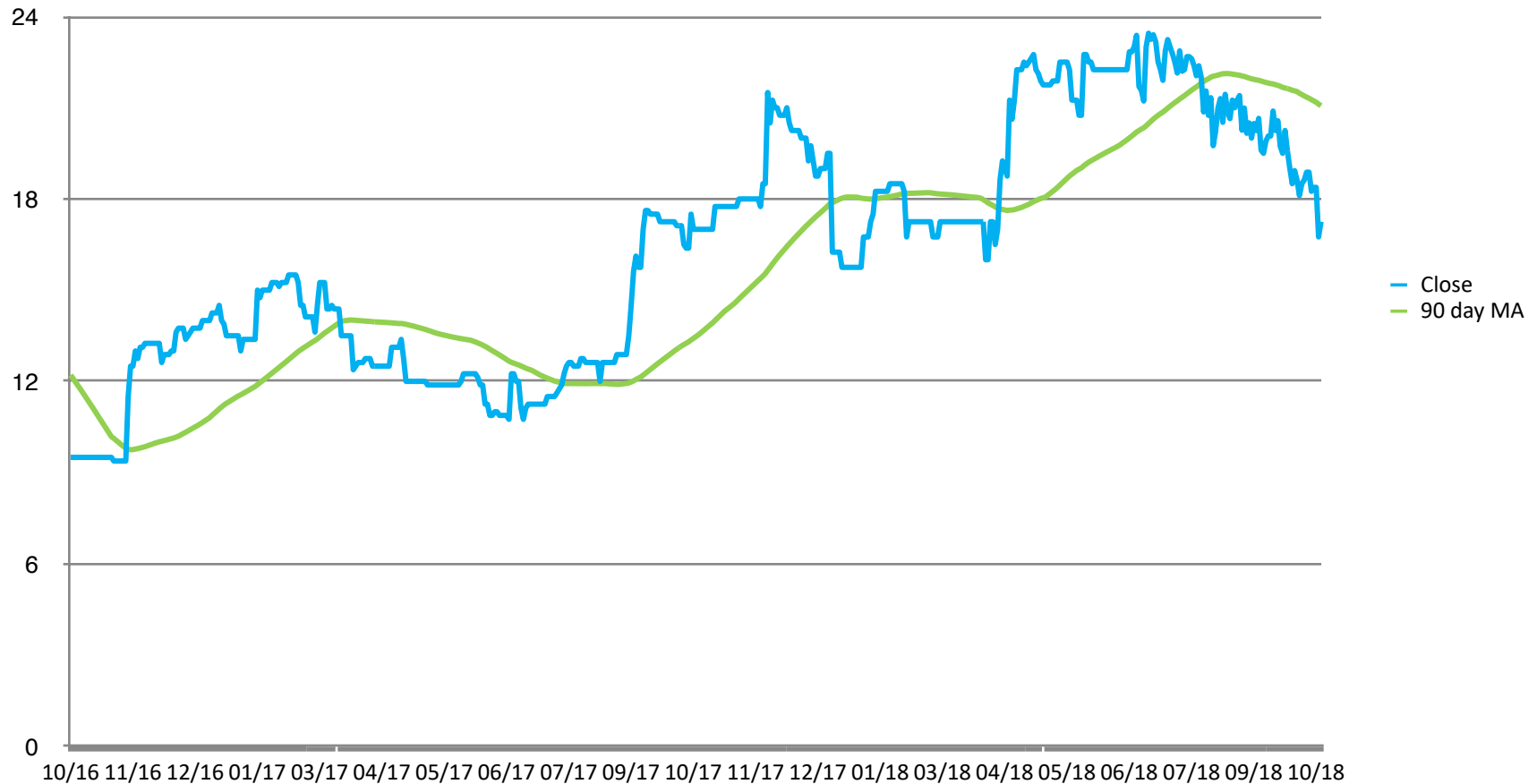


Ambitious growth plans....

- ▶ Increase exposure in high growth, technology led areas
- ▶ Electrox Laser – strong platform to build a leading global business in laser marking
- ▶ PPIX – potential for closer business collaboration and/or increased equity holding
- ▶ Aim to generate double digit Group operating margins

Share Price – Oct 12 to Oct 14

600 Group Plc - share price





600 Group Plc

Questions?

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